#### SINGAPORE AIRLINES LIMITED

(Incorporated in the Republic of Singapore) Company Registration No.: 197200078R

#### ANNOUNCEMENT

#### EXTRAORDINARY GENERAL MEETING IN RELATION TO THE RIGHTS ISSUE AND THE ADDITIONAL ISSUE ADDITIONAL INFORMATION IN RESPONSE TO QUESTIONS FROM SHAREHOLDERS

Unless otherwise defined, all terms and references used herein shall bear the same meanings ascribed to them in the Circular (as defined below).

#### 1. INTRODUCTION

The Directors refer to the Company's announcement and circular to shareholders (the "**Circular**"), each dated 15 April 2020, in relation to:

- (a) the proposed renounceable rights issue ("Rights Issue") of (i) up to 1,777,692,486 new ordinary shares in the capital of the Company (the "Rights Shares"), at an issue price of \$\$3.00 for each Rights Share; and (ii) up to \$\$3,496,128,555 in aggregate principal amount of mandatory convertible bonds (the "Rights MCBs") in the denomination of \$\$1.00 for each Rights MCB, at an issue price of 100 per cent. of the principal amount of the Rights MCBs; and
- (b) the proposed issue of up to approximately S\$6.2 billion in aggregate principal amount of additional mandatory convertible bonds ("**Additional Issue**").

#### 2. ADDITIONAL INFORMATION IN RESPONSE TO QUESTIONS FROM SHAREHOLDERS

The Company has received certain questions from shareholders in relation to the Rights Issue, the Additional Issue and the EGM, and has prepared and is releasing with this announcement, additional information in response to the said questions.

By Order of the Board

Brenton Wu Company Secretary

20 April 2020 Singapore

#### **IMPORTANT NOTICE**

This announcement is not for distribution, directly or indirectly, in or into the United States of America (the "**U.S.**") and is not an offer of securities for sale in the U.S. or in any other jurisdiction. The Rights, the Rights Shares, the Rights MCBs and the Rights MCB Conversion Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "**Securities Act**") or under any securities laws of any state or other jurisdiction of the U.S., and may not be offered, re-sold, allotted, taken up, exercised, pledged, transferred or delivered, directly or indirectly, within the U.S. except pursuant to an applicable exemption from, or a transaction not subject to, the registration requirements of the Securities Act and in compliance with any applicable securities laws of any state or other jurisdiction of the Rights, the Rights Shares, the Rights MCBs and the Rights MCB Conversion Shares in the U.S. Any public offering of securities to be made in the U.S. will be made by means of a prospectus that may be obtained from the Company and that will contain detailed information about the Company and management, as well as financial statements.

This announcement shall not constitute an offer to sell or a solicitation of an offer to buy shares or other securities, including the Rights, the Rights Shares, the Rights MCBs and the Rights MCB Conversion Shares. This announcement may not be sent to any person or any jurisdiction in which it would not be permissible to deliver the Rights, the Rights Shares, the Rights MCBs and the Rights MCB Conversion Shares or make an offer of the Rights, the Rights Shares, the Rights MCBs and the Rights MCB Conversion Shares and the Rights, the Rights Shares, the Rights MCBs and the Rights MCB Conversion Shares and the Rights, the Rights Shares, the Rights MCBs and the Rights MCB Conversion Shares may not be offered, sold, resold, transferred or delivered, directly or indirectly, to any such person or in any such jurisdiction. The distribution of this announcement and/or the transfer of the Rights, the Rights MCBs and the Rights MCBs and the Rights, the Rights Shares, the Rights MCBs conversion Shares into jurisdictions other than Singapore may be prohibited or restricted by law. Persons into whose possession this announcement comes should inform themselves about and observe any such restrictions. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such jurisdiction.



# Proposed Rights Issue and Additional Issue Company Presentation 20 April 2020

SINGAPORE AIRLINES

# Contents

- 1 Aviation Landscape
- 2 Group Snapshot
- 3 Overview of SIA Group
- 4 Summary of Proposed Offering
- 5 Rationale and Use of Proceeds
- 6 Pro Forma Financial Effects
- 7 Indicative Timeline
- B EGM Resolutions

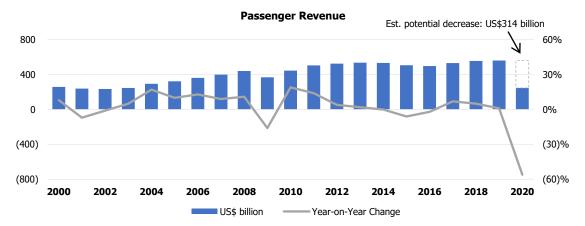
## Appendices



### **Aviation Landscape**

### COVID-19: Severe Impact on Global Airline Industry and the SIA Group

#### IATA Estimates Passenger Revenue Decrease of US\$314 billion due to COVID-19

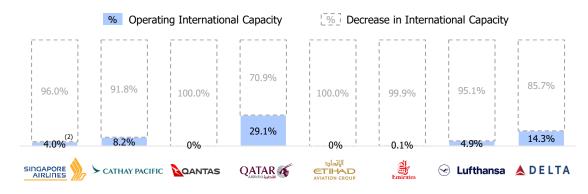


Sources: IATA Economics' Chart of the Week dated 27 March 2020\*, further adapted based on IATA's press release, "COVID-19 Puts Over Half of 2020 Passenger Revenues at Risk" dated 14 April 2020\*

Region of Airline Registration	% Change in RPKs (2020 vs. 2019)	Est. Impact on Passenger Revenue (2020 vs. 2019) (US\$ billion)
Asia-Pacific	(50%)	(113)
North America	(36%)	(64)
Europe	(55%)	(89)
Middle East	(51%)	(24)
Africa	(51%)	(6)
Latin America	(49%)	(18)
Industry	(48%)	(314)

Source: IATA Economics' "COVID-19 Updated Impact Assessment" dated 14 April 2020\*

#### Significant Decreases in International Capacity<sup>(1)</sup> Due to COVID-19



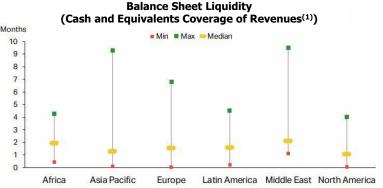
Source: OAG\*

(1) Measured for the period from week of 30 December 2019 to week of 30 March 2020

(2) Based on SIA's press release, "Singapore Airlines Makes Significant Capacity Cuts and Grounds Aircraft" dated 23 March 2020. OAG reported operating international capacity of 3.0% based on period in (1) above

#### **Airlines Face Major Liquidity Concerns**

- As at beginning of 2020, typical airlines had cash reserves of 2 months of revenues
- SIA had cash and equivalents of 2.22 months of revenues at start of 2020



Source: IATA's press release, "Airlines Facing Rapid Cash Burn" dated 31 March 2020\*

(1) Latest available 12 months cumulative reserves. Africa, Latin America and the Middle East might not be representative due to small sample size.

\*While the Company has taken reasonable actions to ensure that the information is reproduced in its proper form and context and that the information is extracted accurately and fairly, it has not conducted an independent review of this information or verified the accuracy of the contents of the relevant information.



### **Aviation Landscape**

#### Singapore and Other Governments Have Announced Measures to Directly Support the Aviation Sector

- The Singapore Government announced support measures in the FY20 Budget and Supplementary Budgets to mitigate the impact of COVID-19 on the economy and society
  - More than S\$750 million package was announced for the entire aviation sector:
  - More than S\$400 million to support local wages, through 75% wage offset for first S\$4,600 of monthly wages for every local worker in employment
  - S\$350 million to fund measures such as rebates on landing and parking charges, rental relief for airlines, ground handlers and cargo agents

Source: "Ministerial Statement On Additional Support Measures In Response to COVID-19 Pandemic" by the Ministry of Finance, Singapore dated 26 March 2020\*



Cathay Pacific Group set to receive one-off government subsidy of **HK\$236 million** (**US\$30 million**<sup>(1)</sup>) based on HK\$1 million per aircraft

Source: "Coronavirus: Hong Kong to hand airlines including Cathay Pacific HK\$268 million as Covid-19 batters travel" by South China Morning Post dated 10 Apr 2020\*



On 27 March 2020, the Coronavirus Aid, Relief, and Economic Security (CARES) Act was signed into law, with the following measures for eligible aviation companies:

- Loans, loan guarantees and other aid (US\$500 billion)
- Grants to passenger airlines, cargo carriers and airport contractors (US\$32 billion)

Source: CARES Act (H.R. 748, Public Law 116-136) published on Federal Aviation Administration website last updated on 8 Apr 2020\*



- Australian aviation industry will receive A\$715 million (US\$452 million<sup>(1)</sup>) relief package including reliefs from tax and government charges
- A further A\$198 million (US\$125 million<sup>(1)</sup>) will also be provided for maintenance of the regional air network

Source: Australian Government, Department of Infrastructure website last updated on 8 Apr 2020\*



The New Zealand government has agreed to bail out Air New Zealand, with an **NZ\$900** million (US\$537 million<sup>(1)</sup>) loan facility

Source: "Coronavirus: Air NZ gets Govt \$900m loan facility" by NZ Herald dated 20 Mar 2020\*



Norway's government is providing a conditional state loan-guarantee for its aviation industry totaling **NKr6 billion (US\$574 million**<sup>(1)</sup>)

Source: "Norwegian offered largest share of airline state guarantee package" by Flight Global dated 20 Mar 2020\*

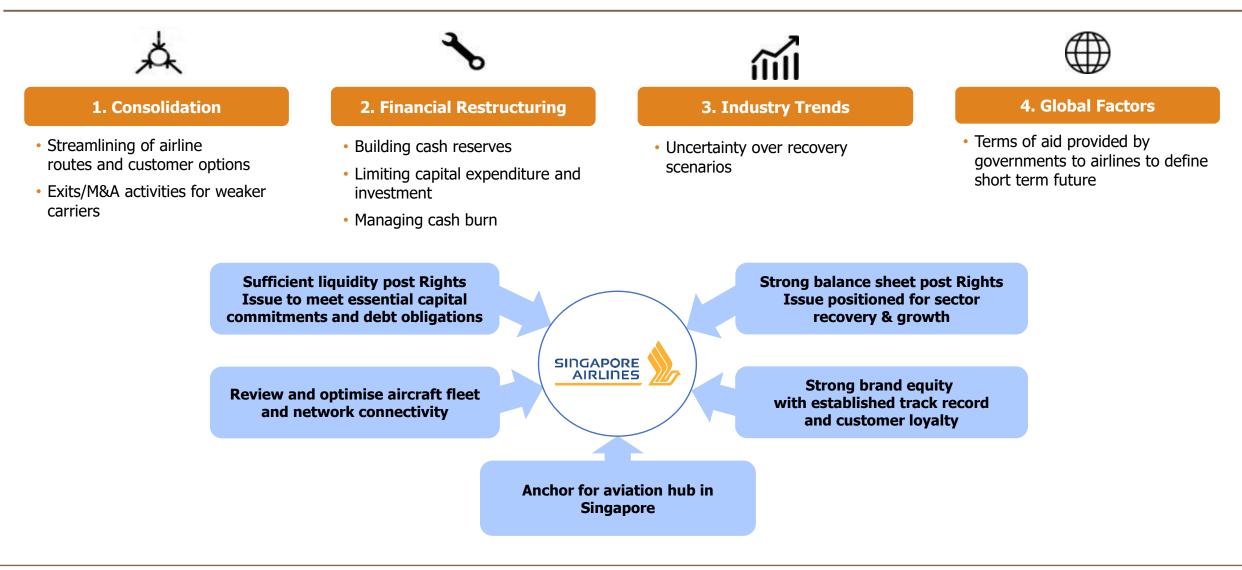
(1) Conversions to USD are based on FX rates as at 16 April 2020 sourced from Bloomberg: HKD-USD (0.1290), AUD-USD (0.6327), NZD-USD (0.5968), USD-NOK (0.0956)

\*While the Company has taken reasonable actions to ensure that the information is reproduced in its proper form and context and that the information is extracted accurately and fairly, it has not conducted an independent review of this information or verified the accuracy of the contents of the relevant information.



### **Aviation Landscape**

### SIA Positioning for Possible Structural Changes in New Normal post COVID-19







# Contents

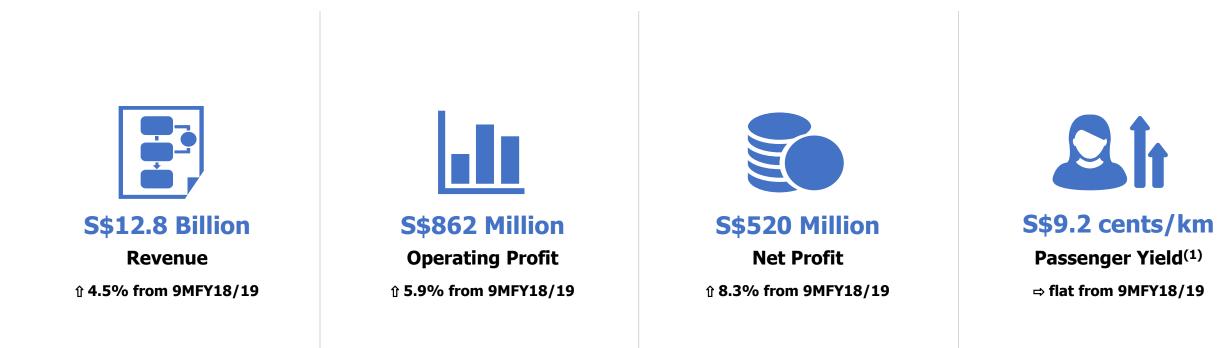
- Aviation Landscape
- 2 Group Snapshot
  - Overview of SIA Group
- 4 Summary of Proposed Offering
- 5 Rationale and Use of Proceeds
- 6 Pro Forma Financial Effects
- 7 Indicative Timeline
- B EGM Resolutions

## Appendices



### **Group Snapshot**

#### SIA Group Financial Performance for 9MFY19/20



(1) Based on 9MFY19/20 operating statistics reported for Passenger Airlines segment



### **Group Snapshot**

Passenger Airlines Operating Statistics for 9MFY19/20 and FY19/20



Revenue Passenger-km- Airline passenger traffic

9MFY19/20 113.8 Billion ↑ 7.8% from 9MFY18/19



Available Seat-km - Passenger carrying capacity

FY19/20 **171.2 Billion** ↑ 0.9% from FY18/19



**Passengers Carried** 

9MFY19/20 29.1 Million ↑ 7.5% from 9MFY18/19



**Passenger Load Factor** 

9MFY19/20 84.9% 1.5pps from 9MFY18/19



### **Group Snapshot**

#### SIA has been Proactive in Managing its Responses to Challenges Posed by COVID-19

<b>Current Conditions</b>	<ul> <li>SIA Group has maintained a strong liquidity position historically</li> <li>Drastic reduction in passenger operations has put airline operations in a net cash outflow position</li> </ul>
Steps taken to conserve cash and reduce costs	<ul> <li>Deferred non-essential capital expenditure and imposed tight controls on discretionary expenditure</li> <li>Working with suppliers and partners to push for cost reductions and payment rescheduling</li> <li>Voluntary and compulsory no-pay leave schemes introduced from 1 April 2020, while protecting jobs</li> <li>Salary cuts for management team from 1 March 2020</li> <li>Recruitment freeze</li> </ul>
Steps taken to increase liquidity	<ul> <li>Tapped on lines of credit maintained for contingency situations</li> <li>Explored other traditional funding channels, although opportunities remain limited in current market conditions</li> <li>Unprecedented scale of crisis and uncertainty over recovery period necessitates the large fundraising</li> </ul>





# Contents

- Aviation Landscape
- 2 Group Snapshot
- **3** Overview of SIA Group
- 4 Summary of Proposed Offering
- 5 Rationale and Use of Proceeds
- 6 Pro Forma Financial Effects
- 7 Indicative Timeline
- B EGM Resolutions

## Appendices



#### SIA – The World's Most Awarded Airline





1. Global Aviation Leader with Scale and Geographic Footprint



#### **Global Aviation Leader with Scale and Geographic Footprint**

#### **Global leader in aviation industry**

- Voted Best Airline in Asia and among Top 3 in the World by Skytrax<sup>(1)</sup>
- Serves 137 passenger destinations in 37 countries and territories across Asia, Europe, South West Pacific, USA and Africa<sup>(2)</sup>
- Group fleet of >200 aircraft and one of the youngest fleets globally with average age under 6 years<sup>(3)</sup>
- Strong commitment towards sustainability and ESG initiatives (e.g. 25% to 30% improvement in fuel productivity from investment in new-generation aircraft)
- Forefront of digital aviation technology (e.g. KrisPay, world's first blockchain-based airline loyalty digital wallet)
- SIAEC a leading MRO service provider for >80 international airline carriers and aerospace manufacturers

(1) Based on Skytrax World Airline Awards 2019\*

(3) SIA Group's average fleet age as at 31 March 2020 is 5 years and 11 months (for passenger and freighter fleet)

AIRLINE

<sup>(2)</sup> Figures include Singapore as at 31 December 2019

<sup>\*</sup>While the Company has taken reasonable actions to ensure that the information is reproduced in its proper form and context and that the information is extracted accurately and fairly, it has not conducted an independent review of this information or verified the accuracy of the contents of the relevant information

1. Global Aviation Leader with Scale and Geographic Footprint



#### Global Aviation Leader with Scale and Geographic Footprint

#### World's most awarded brand in airline focused on service excellence

- Ranked 28<sup>th</sup> most admired company by Fortune in 2020 highest ranked non-American company<sup>(1)</sup>
- Consistently ranked Best Airline in the World by travel and aviation organisations (e.g. Best Airline for 28 consecutive years by Business Traveller Asia Pacific)

Strong track record and fundamentals to benefit from sector recovery and long-term secular growth trends

- SIA is positioning itself to address near term challenges and opportunities post COVID-19
  - Review of capital expenditure plans including possible deferrals as SIA monitors recovery pace
  - Leverage on strong network connectivity to ride sector recovery
- SIA Group's portfolio provides flexibility in strategy to capture demand recovery

(1) Based on Fortune's List of World's Most Admired Companies\*



<sup>\*</sup>While the Company has taken reasonable actions to ensure that the information is reproduced in its proper form and context and that the information is extracted accurately and fairly, it has not conducted an independent review of this information or verified the accuracy of the contents of the relevant information.

2

#### 2. Core to Singapore as a Leading Global Aviation Hub and Financial Trade Centre



#### Core to Singapore as a Leading Global Aviation Hub and Financial Trade Centre

#### Aviation – key pillar of Singapore's economy and position as a regional and global financial and trade centre

- Asia Pacific is among the fastest growing aviation markets in the world<sup>(1)</sup>
- Aviation sector complements Singapore's strategic position as key connectivity hub to Asia Pacific and world
- Changi Air Hub contributes >5% of Singapore's GDP and provides approximately 192,000 jobs<sup>(2)</sup>

#### SIA Group, at the heart of Singapore aviation ecosystem, anchors Singapore's air hub status

- National carrier of Singapore SIA brand is most visible global icon of Singapore
- Accounts for >50% of passenger transits at Changi Airport<sup>(3)</sup> and carried 36.1 million passengers in FY18/19
- Supported by robust infrastructure in Singapore Changi Airport served close to 70 million passengers and approximately 382,000 commercial aircraft movements in 2019<sup>(4)</sup>
- SIA's ventures in aviation value chain enhances Singapore's position as leading aviation hub (e.g. JV with Rolls Royce via SIAEC, SIA's pilot training centres with Airbus and CAE)

(1) Based on airline traffic growth rate by RPK published in Boeing's Commercial Market Outlook for 2019 – 2038\*

Based on Air Traffic Statistics published on Changi Airport Group's website as of 13 March 2020\*

\*While the Company has taken reasonable actions to ensure that the information is reproduced in its proper form and context and that the information is extracted accurately and fairly, it has not conducted an independent review of this information or verified the accuracy of the contents of the relevant information.

The copyright in this material (other than in respect of information from external sources) is owned by Singapore Airlines Ltd. Singapore Airlines Ltd has not independently verified the information from external sources. This material may not be modified, reproduced, distributed, republished or transmitted in whole or in part in any manner or by any means without prior permission of Singapore Airlines Ltd.



14

<sup>&</sup>quot;Ministerial Statement On Additional Support Measures In Response to COVID-19 Pandemic" by the Ministry of Finance, Singapore dated 26 March 2020\*

<sup>&</sup>quot;Commentary: COVID-19, the biggest crisis ever for Singapore's aviation industry and Singapore Airlines" by CNA International dated 17 March 2020\*

3

3. Strong Operating Track Record and Historical Financial Position



#### Strong Operating Track Record and Historical Financial Position

#### Strong historical financial and operating track record

- Strong leadership and management team with longstanding industry experience
- Unbroken track record of profitability through various cycle downturns in past (GFC, SARS etc.)
- Strengthening of operating margin in recent financial quarters preceding COVID-19 from 1QFY19/20 to 3QFY19/20
- 5 new record highs in available seat-kilometres (ASK), revenue passenger-kilometres (RPK), revenue, passenger load factor and uplift, based on 3QFY19/20 results

#### Effective management of costs

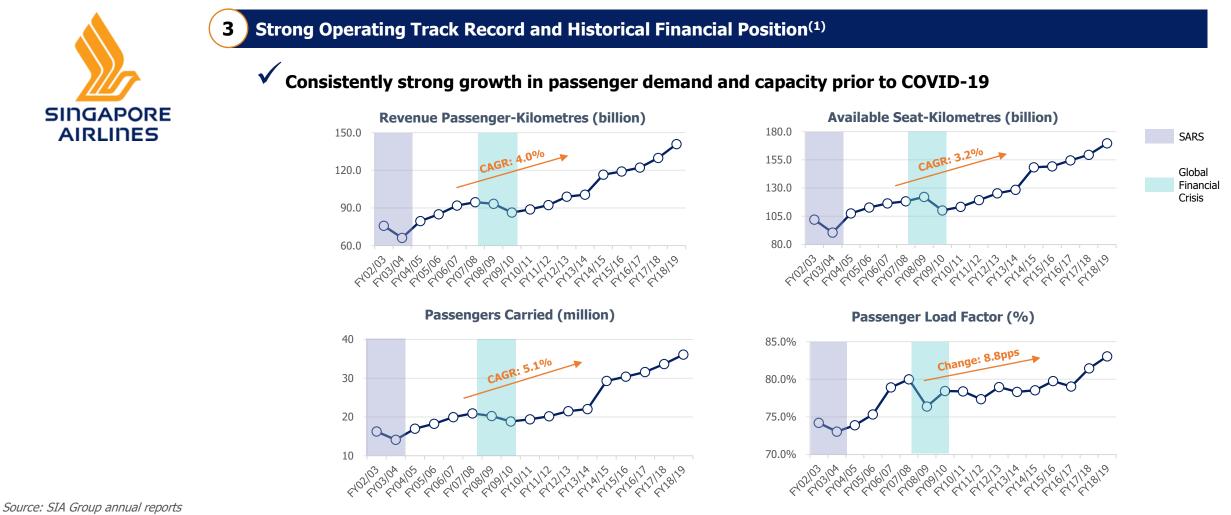
- Conservative financial management in aircraft financing<sup>(1)</sup>
- Strong focus on liquidity, cost and risk management
- Maintains prudent cash reserves, strong banking relationships and access to capital markets, while noting
  opportunities may be limited in view of current market conditions

(1) Refer to Appendix I for additional information on historical credit metrics of SIA

The copyright in this material (other than in respect of information from external sources) is owned by Singapore Airlines Ltd. Singapore Airlines Ltd has not independently verified the information from external sources. This material may not be modified, reproduced, distributed, republished or transmitted in whole or in part in any manner or by any means without prior permission of Singapore Airlines Ltd.



### 3. Strong Operating Track Record and Historical Financial Position (cont'd)



(1) Data is presented on a group basis, includes data for Scoot from FY14/15 onwards



#### 4. Resilient Business Model and Strong Partnerships



#### **Resilient Business Model and Strong Partnerships**

#### Focused strategies to build resilience and position for growth

- Premium brand promise: Service Excellence, Product Leadership and Network Connectivity
- Portfolio and Multi-hub strategies with continuous initiatives/innovation
  - Successful and distinct brands to capture premium and budget segments
  - Multi-hub strategy to build new hubs across growth markets through partnerships
- Transformation Programme bearing results in financial and operating resilience
- Strong alignment with key stakeholders proposed Rights Issue fully backed by SIA's major shareholder, Temasek
- Rights Issue strengthens SIA's resilience and competitive response under various recovery scenarios





# Contents

- Aviation Landscape
- 2 Group Snapshot
- Overview of SIA Group
- 4 Summary of Proposed Offering
  - 5 Rationale and Use of Proceeds
- 6 Pro Forma Financial Effects
- 7 Indicative Timeline
- B EGM Resolutions

## Appendices



Overview of Rights Issue

Summary of Proposed Offering			
A. The Proposed Rights Issue	Renounceable rights issue of new ordinary shares (the "Rights Shares") and mandatory convertible bonds (the "Rights MCBs") to raise gross proceeds of approximately S\$8.8 billion. The Rights Shares and Rights MCBs are offered concurrently but are capable of acceptance independently of each other.		
	1 Rights Issue of Rights Shares	Rights Issue of Rights MCBs	
	<ul> <li>Issue size of up to approximately S\$5.3 billion</li> </ul>	<ul> <li>Issue size of up to approximately S\$3.5 billion</li> </ul>	
	<ul> <li>Up to 1,777,692,486 Rights Shares offered on the basis of three (3) Rights Shares for every two (2) existing Shares</li> </ul>	Up to S\$3,496,128,555 in aggregate principal amount of Rights MCBs offered on the basis of 295 Rights MCBs for every 100 evicting Change	
	<ul> <li>Issue price of S\$3.00 for each Rights Share</li> </ul>	existing Shares Issue price of S\$1.00 for each Rights MCB	
B. The Proposed Issue of Additional MCBs	Issuance of up to approximately S\$6.2 billion of additional mandatory convertible bonds (the "Additional MCBs"), which would be subsequent to the Proposed Rights Issue and with substantially the same terms as the Rights MCBs <sup>(1)</sup>		

(1) Refer to Appendix II for the key terms and conditions of the Additional MCBs



Key Terms – Rights Issue of the Right Shares

Renounceable Rights Issue of Right Shares		
Issue Size	Up to approximately S\$5.3 billion	
Issue Price	S\$3.00 per Rights Share	
Discount	<ul> <li>Approximately 31.8% to TERP<sup>(1)</sup></li> <li>Approximately 53.8% to Last Close<sup>(2)</sup></li> </ul>	
Rights Ratio	3 Rights Shares for every 2 existing Shares	

(1) Refers to theoretical ex-rights price of \$\$4.40 per Share calculated based on \$\$6.50 per Share on 25 March 2020, being the last transacted price prior to the announcement of the Rights Issue
 (2) Refers to last traded price of the Shares of \$\$6.50 on 25 March 2020, being the last transacted price prior to the announcement of the Rights Issue



Key Terms – Rights Issue of the Rights MCBs

 Shareholders should note that the terms and conditions of the Rights MCBs are subject to finalisation. Further details, including the risks and other investment considerations, will be set out in the Offer Information Statement, which prospective investors should read in full before making an investment decision

Renounceable Rights Issue of Rights MCBs		
Issue Size	Up to approximately S\$3.5 billion	
Issue Price	S\$1.00 for each S\$1.00 in principal amount of the Rights MCBs	
Maturity Date	10 <sup>th</sup> anniversary of the issue date of the Rights MCBs	
Coupon	Zero coupon	
Rights Ratio	295 Rights MCBs for every 100 existing Shares	
Mandatory Conversion	Mandatory conversion at maturity at Final Accreted Principal Amount	
Final Accreted Principal Amount	S\$1.80611 in respect of each S\$1.00 in principal amount of Rights MCBs on the Maturity Date (which is calculated based on a 6% annual yield to conversion, compounded on a semi-annual basis)	
Conversion Price	Initially S\$4.84 (subject to adjustments <sup>(1)</sup> ), representing a 10% premium to TERP	

(1) Includes consolidation or subdivision of Shares, capitalisation of profits or reserves, capital distributions, dividends, share repurchases and others



Key Terms – Rights Issue of the Rights MCBs (cont'd)

 Shareholders should note that the terms and conditions of the Rights MCBs are subject to finalisation. Further details, including the risks and other investment considerations, will be set out in the Offer Information Statement, which prospective investors should read in full before making an investment decision

Redemption Option	At the option of the Company, in whole or in part, on every 6 <sup>th</sup> month anniversary of the issue date ( "Semi-Annual Date")	
	If Rights MCBs are redeemed:	Yield to Call (p.a.)
	Within first four years of issue date (i.e. 8th Semi-Annual Date or earlier)	4.0%
Redemption Price	Within fifth to seventh year of issue date (i.e. between 9 <sup>th</sup> to 14 <sup>th</sup> Semi-Annual Date, both inclusive)	5.0%
	From eighth year of issue date onwards (i.e. between 15 <sup>th</sup> to 19 <sup>th</sup> Semi-Annual Date, both inclusive)	6.0%



Rights MCBs – Redemption and Conversion

Year	Semi-Annual Date	Redemption Price (%)	Annual Yield to Call (%)
1	<b>1</b> st	102.000	4.0
1	2 <sup>nd</sup>	104.040	4.0
2	3 <sup>rd</sup>	106.121	4.0
2	4 <sup>th</sup>	108.243	4.0
3	5 <sup>th</sup>	110.408	4.0
3	6 <sup>th</sup>	112.616	4.0
4	7 <sup>th</sup>	114.869	4.0
4	8 <sup>th</sup>	117.166	4.0
5	9 <sup>th</sup>	124.886	5.0
5	10 <sup>th</sup>	128.008	5.0
6	11 <sup>th</sup>	131.209	5.0
6	12 <sup>th</sup>	134.489	5.0
7	13 <sup>th</sup>	137.851	5.0
7	14 <sup>th</sup>	141.297	5.0
8	15 <sup>th</sup>	155.797	6.0
8	16 <sup>th</sup>	160.471	6.0
9	17 <sup>th</sup>	165.285	6.0
9	$18^{ ext{th}}$	170.243	6.0
10	<b>19</b> <sup>th</sup>	175.351	6.0

Redemption prices are calculated based on (i) the Semi-Annual Date that the Rights MCBs are redeemed and (ii) respective annual yield to call, compounded on a semi-annual basis

For illustrative purposes:

- Redemption price on the 2<sup>nd</sup> Semi-Annual Date:
   100 \* (1 + 0.04 / 2) ^ 2 = **104.040**
- Redemption price on the 9<sup>th</sup> Semi-Annual Date:
   100 \* (1 + 0.05 / 2) ^ 9 = **124.886**
- Redemption price on the 15<sup>th</sup> Semi-Annual Date:
   100 \* (1 + 0.06 / 2) ^ 15 = **155.797**



#### Rights MCBs – Redemption and Conversion (cont'd)

- Assuming that Rights MCBs are redeemed on a Semi-Annual Date before the Maturity Date, the relevant Accreted Principal Amount in respect of each S\$1.00 in principal amount of Rights MCBs will be an amount equivalent to S\$1.00 multiplied by the relevant redemption price in effect at the applicable Semi-Annual Date
- For illustrative purposes, assuming a principal amount of S\$1,000:

Scenario	Redemption Price
(a) Assuming the Rights MCBs are redeemed on 2 <sup>nd</sup> Semi-Annual Date	S\$1,000 * 104.040% = <b>S\$1,040.40</b>
(b) Assuming the Rights MCBs are redeemed on 9 <sup>th</sup> Semi-Annual Date	S\$1,000 * 124.866% = <b>S\$1,248.66</b>
(c) Assuming the Rights MCBs are redeemed on 15 <sup>th</sup> Semi-Annual Date	S\$1,000 * 155.797% = <b>S\$1,557.97</b>



Rights MCBs – Redemption and Conversion (cont'd)

- Upon maturity, the Rights MCBs will be converted at the initial conversion price of S\$4.84 per Share (subject to adjustments<sup>(1)</sup>) based on the Final Accreted Principal Amount, which is calculated based on a 6% annual yield to conversion, compounded on a semi-annual basis
- For illustrative purposes, assuming a principal amount of S\$1,000:
  - i. Final Accreted Principal Amount = S\$1,000 \* (1 + 0.06 / 2) ^ 20 = **S\$1,806.11**
  - ii. No. of Rights MCBs Conversion Shares to be issued = S\$1,806.11 / S\$4.84 = **373 Shares** (rounded down as fractional entitlements are disregarded)
- For the avoidance of doubt, no further cash outlay is required for the conversion of Rights MCBs into Shares

(1) Includes consolidation or subdivision of Shares, capitalisation of profits or reserves, capital distributions, dividends, share repurchases and others

The copyright in this material (other than in respect of information from external sources) is owned by Singapore Airlines Ltd. Singapore Airlines Ltd has not independently verified the information from external sources. This material may not be modified, reproduced, distributed, republished or transmitted in whole or in part in any manner or by any means without prior permission of Singapore Airlines Ltd.



Key Terms – Additional Issue of Additional MCBs

- The issuance size of the Additional Issue is up to approximately S\$6.2 billion
- Key terms of the Additional MCBs are expected to be substantially the same as terms of the Rights MCBs
- Intention is to undertake the issue of the Additional MCBs, if necessary, within 15 months of the EGM by way of one or more rights issues
- Please refer to Appendix II for the key terms and conditions of the Additional MCBs



Major Shareholder's Undertakings

- Tembusu Capital Pte Ltd ("Tembusu"), a wholly-owned subsidiary of Temasek Holdings (Private) Limited ("Temasek"), has undertaken to:
  - Procure Temasek to vote in favour of the EGM Resolutions
  - Subscribe for, or procure subscription for:
    - i. Temasek's pro-rata entitlement to Rights Shares and Rights MCBs
    - ii. Temasek's pro-rata entitlement to Additional MCBs in any future Additional Issues which are undertaken within 15 months from date of EGM
    - iii. Unsubscribed Rights Shares and Rights MCBs and, if applicable, any unsubscribed Additional MCBs
- Aggregate subscription amount payable for Rights Shares, Rights MCBs and Additional MCBs pursuant to the above undertaking shall not exceed S\$15.0 billion (being up to approximately S\$8.8 billion in respect of the Rights Shares and the Rights MCBs, and up to an aggregate of S\$6.2 billion in respect of the Additional MCBs)
- No fees will be paid to Temasek or Tembusu in connection with the undertaking
- The undertaking will expire 15 months after the EGM approvals of the Rights Issue and Additional Issue





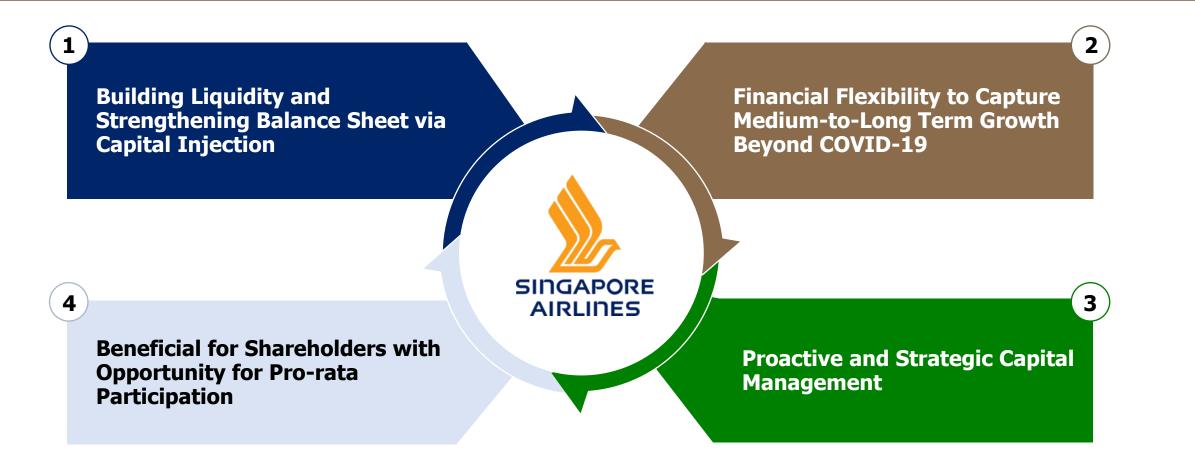
# Contents

- Aviation Landscape
- 2 Group Snapshot
- 3 Overview of SIA Group
- Summary of Proposed Offering
- 5 Rationale and Use of Proceeds
- 5 Pro Forma Financial Effects
- 7 Indicative Timeline
- B EGM Resolutions

## Appendices



Rationale of Proposed Rights Issue and the Additional Issue



**Keeping Strategic Priorities Intact While Addressing Near-Term Liquidity Requirements** 



1

1. Building Liquidity and Strengthening Balance Sheet via Capital Injection



#### Building Liquidity and Strengthening Balance Sheet via Capital Injection

#### Proactive steps to build liquidity and strengthen balance sheet with Rights Issue

- Unprecedented border closures worldwide led to global collapse in air travel demand
- Significant decline in SIA's passenger traffic since February 2020 with fall in air travel demand and aircraft grounding
- SIA proactively responded with network and capacity adjustments, and tightened cost management at onset of COVID-19
- The Rights Shares, Rights MCBs and potential future Additional MCBs bolster equity in the balance sheet
  - Pro forma NTA grows to S\$21.7 billion immediately post Rights Issue<sup>(1)</sup>
  - Rights Issue provides certainty of funding, while incorporating flexibility to manage capital structure with MCB redemption features

(1) Proforma financial effects based on audited consolidated financial statements for the financial year ended 31 March 2019

The copyright in this material (other than in respect of information from external sources) is owned by Singapore Airlines Ltd. Singapore Airlines Ltd has not independently verified the information from external sources. This material may not be modified, reproduced, distributed, republished or transmitted in whole or in part in any manner or by any means without prior permission of Singapore Airlines Ltd.



2

 $\mathbf{V}$ 

### 2. Financial Flexibility to Capture Medium-to-Long Term Growth Beyond COVID-19



#### Financial Flexibility to Capture Medium-to-Long Term Growth Beyond COVID-19

#### The Rights Issue provides financial resilience and flexibility

- Strong balance sheet will differentiate SIA during these evolving and unprecedented times:
  - Address near-term operational and cashflow requirements while providing for committed capital expenditure
  - Positions for quick response in ramp up when borders reopen
  - Strategic priorities continue to be in focus including fleet modernization plans

#### Maintaining leadership position with focus on long term profitability

- Focused on maintaining SIA's leadership position in target markets
- SIA Group's portfolio provides flexibility in strategy to capture demand recovery
- Reduction in air traffic and resultant grounding of aircraft is specific to COVID-19 pandemic
  - Air travel demand continues to be positive on long term secular trend

The copyright in this material (other than in respect of information from external sources) is owned by Singapore Airlines Ltd. Singapore Airlines Ltd has not independently verified the information from external sources. This material may not be modified, reproduced, distributed, republished or transmitted in whole or in part in any manner or by any means without prior permission of Singapore Airlines Ltd.



3. Proactive and Strategic Capital Management

3



#### Proactive and Strategic Capital Management

#### Commitment to active capital management, balancing financial resilience and immediate dilution

- Structuring of Rights Issue with flexibility to issue Additional MCBs provides assurance of liquidity in a wide range of recovery scenarios
- Strong balance sheet post-Rights Issue positions SIA to tap financing markets competitively in the future
  - Tapped funding from banks, capital markets and sale and leaseback transactions historically
- Unencumbered aircraft with indicative value of approximately S\$13-14 billion (~60% of FY18/19 net fixed assets)
  - ✤ Of which S\$4 billion is available to be pledged for secured financing
- SIA strives to optimise capital structure to maximise shareholder value in deploying internally generated cashflow, and having regard for growth/reinvestment opportunities



3. Proactive and Strategic Capital Management (cont'd)

3



#### **Proactive and Strategic Capital Management**

✓ Offer of Rights MCBs structured to mitigate immediate dilution and preserve cash flows

- MCBs are accounted as equity
- MCBs prevent immediate dilution to existing shareholders
- Zero coupon MCB relieves SIA of cashflow pressures under current challenging market conditions
- Option for SIA to redeem MCBs with internal cashflows or re-finance through the capital markets in future



4

V

4. Beneficial for Shareholders with Opportunity for Pro-rata Participation



#### Beneficial for Shareholders with Opportunity for Pro-rata Participation

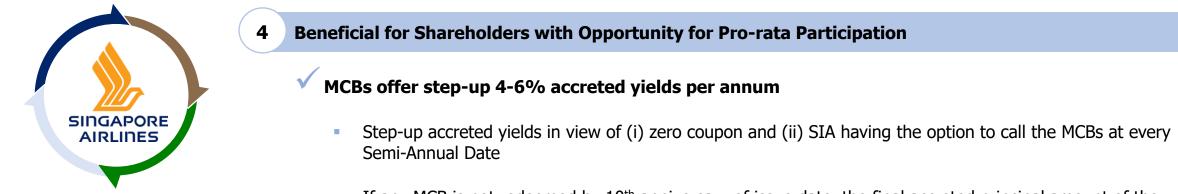
#### Rights Issue offers pro-rata participation to all entitled shareholders

- Pro-rata participation in fund raising and opportunity to subscribe for excess Rights Shares and Rights MCBs
  - Priority of excess allocations for rounding of board lots
  - Shareholders given priority for excess allocations before directors and substantial shareholders
- Renounceable rights issue provides shareholders (with a CDP account) with the option to sell rights entitlements during nil-paid rights trading period, or renounce in favour of another person
- Major shareholder's undertaking to subscribe for any unsubscribed amounts provides certainty of funding to SIA and alleviates market concerns on overhang



## **Rationale and Use of Proceeds**

### 4. Beneficial for Shareholders with Opportunity for Pro-rata Participation (cont'd)



 If any MCB is not redeemed by 10<sup>th</sup> anniversary of issue date, the final accreted principal amount of the MCB (i.e. S\$1.80611 in respect of each S\$1.00 principal amount of MCB) will be mandatorily converted into Shares at a conversion price of S\$4.84 (subject to adjustments<sup>(1)</sup>)

(1) Includes consolidation or subdivision of Shares, capitalisation of profits or reserves, capital distributions, dividends, share repurchases and others



## **Rationale and Use of Proceeds**

### Use of Proceeds from the Proposed Rights Issue

• SIA intends to utilise the net proceeds from the Rights Issue for the following purposes, or to repay any bridge financing facilities for these purposes:

Purpose	Amount	Percentage of Proceeds	Use of Proceeds	
Operating cashflow	S\$3.7 billion	42%	To fund fixed costs and other operating expenses incurred during this period of reduced operations and the subsequent recovery period	
Capital expenditure	S\$3.3 billion	38%	To be used for aircraft purchases and aircraft related payments	
Other fixed commitments	S\$1.8 billion	20%	To be used for debt service and other contractual payments	
Total	S\$8.8 billion	100%		





- Aviation Landscape
- 2 Group Snapshot
- 3 Overview of SIA Group
- 4 Summary of Proposed Offering
- 5 Rationale and Use of Proceeds
- 6 Pro Forma Financial Effects
  - 7 Indicative Timeline
  - B EGM Resolutions

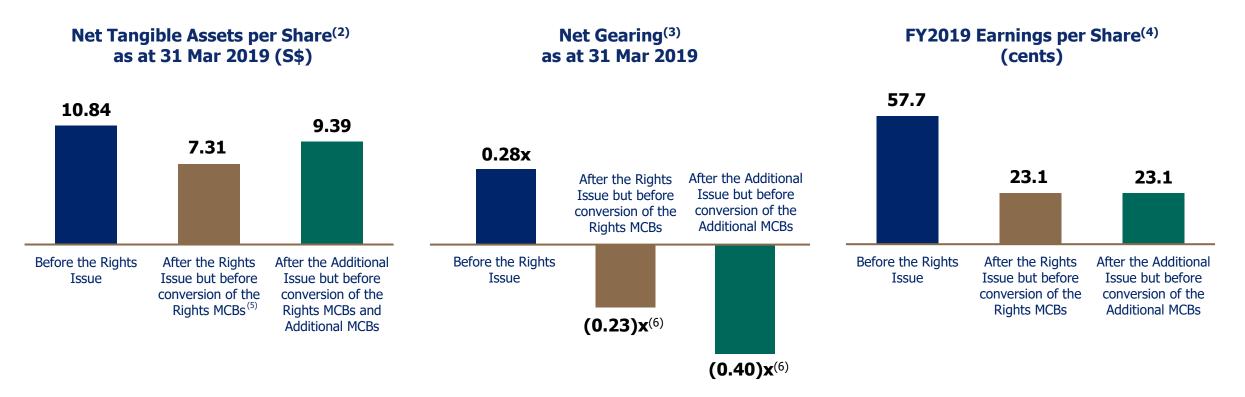
# Appendices



# **Pro Forma Financial Effects**

## Pro Forma Financial Effects of the Rights Issue and the Additional Issue<sup>(1)</sup>

Before conversion of the Rights MCBs and Additional MCBs:



(1) Assumes that the Rights Shares, Rights MCBs, Rights MCB Conversion Shares, Additional MCBs or Additional MCB Conversion Shares had been issued, in respect of profit and loss statement on 1 April 2018, and in respect of balance sheet on 31 March 2019

(2) Net Tangible Assets per Share = (Equity attributable to owners – Intangible assets) / No. of Shares outstanding before Rights Issue (excluding treasury shares and the Special Share held by the Minister for Finance (Incorporated))

- (3) Net Gearing per Share = (Total debt Cash) / Equity attributable to owners
- (4) Earnings per Share = Profit attributable to shareholders of the Company / Weighted average number of Shares outstanding
- (5) Assuming the net proceeds from the Rights Issue, after deducting estimated expenses incurred in connection with the Rights Issue of S\$10.0 million
- (6) Negative gearing refers to net cash position where cash and bank balances are more than total borrowings



## **Pro Forma Financial Effects**

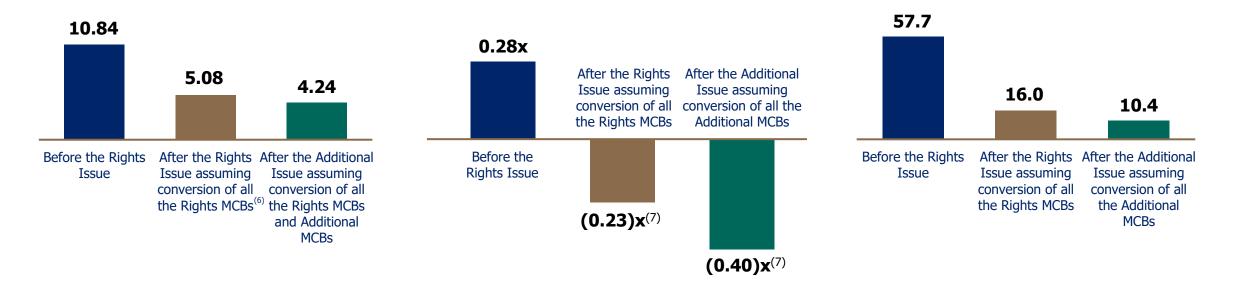
## Pro Forma Financial Effects of the Rights Issue and the Additional Issue<sup>(1)</sup> (cont'd)

Assuming conversion of all the Rights MCBs and Additional MCBs<sup>(2)</sup>:

#### Net Tangible Assets per Share<sup>(3)</sup> as at 31 Mar 2019 (S\$)

#### Net Gearing<sup>(4)</sup> as at 31 Mar 2019

#### FY2019 Earnings per Share<sup>(5)</sup> (cents)



(1) Assumes that the Rights Shares, Rights MCBs, Rights MCB Conversion Shares, Additional MCBs or Additional MCB Conversion Shares had been issued, in respect of profit and loss statement on 1 April 2018, and in respect of balance sheet on 31 March 2019

(2) Assumes (i) conversion of the Rights MCBs and Additional MCBs are at the conversion price of \$\$4.84 (without adjustments) before deducting issue expenses, and (ii) issue sizes of the Rights MCBs and Additional MCBs are \$\$3.5 billion and \$\$6.2 billion, respectively

(3) Net Tangible Assets per Share = (Equity attributable to owners – Intangible assets) / No. of Shares outstanding before Rights Issue (excluding treasury shares and the Special Share held by the Minister for Finance (Incorporated)

(4) Net Gearing per Share = (Total debt – Cash) / Equity attributable to owners

(5) Earnings per Share = Profit attributable to shareholders of the Company / Weighted average number of Shares outstanding

(6) Assuming the net proceeds from the Rights Issue, after deducting estimated expenses incurred in connection with the Rights Issue of \$\$10.0 million

(7) Negative gearing refers to net cash position where cash and bank balances are more than total borrowings





- Aviation Landscape
- 2 Group Snapshot
- 3 Overview of SIA Group
- 4 Summary of Proposed Offering
- 5 Rationale and Use of Proceeds
- 6 Pro Forma Financial Effects
- 7 Indicative Timeline
  - EGM Resolutions

# Appendices



## **Indicative Timeline**

### Indicative Timeline for the Proposed Rights Issue

<b>Rights Issue Tim</b>	eline <sup>(1)</sup>
27 April 2020, 11.30am	<ul> <li>Last date and time for deposit of proxy form</li> <li>Please refer to the Circular to Shareholders dated 15 April 2020 for further instructions on submission of proxy forms</li> </ul>
30 April 2020, 11.30am	<ul> <li>Extraordinary General Meeting ("EGM")</li> <li>The EGM will be conducted via a "live" webcast. Shareholders who wish to watch the "live" webcast or listen to the "live" audio feed must pre-register by 11.30 a.m. on 27 April 2020, at the URL: https://www.singaporeair.com/home/shareholder-registration</li> <li>All voting by shareholders will be done via a proxy form, which is available on the Company's website at the URL: https://www.singaporeair.com/en_UK/sg/about-us/information-for-investors/rights-issue/</li> </ul>
5 May 2020	Last day of "cum-rights" trading of Shares
6 May 2020	First day of "ex-rights" trading of Shares
8 May 2020, 5.00pm	Record Date for Rights Issue

(1) Indicative and subject to change





- Aviation Landscape
- 2 Group Snapshot
- **3** Overview of SIA Group
- 4 Summary of Proposed Offering
- 5 Rationale and Use of Proceeds
- 6 Pro Forma Financial Effects
- Indicative Timeline



Appendices



# **Ordinary Resolution 1**

### The Rights Issue Resolution

#### A. The proposed renounceable rights issue of:

- i. Up to 1,777,692,486 new ordinary shares in the capital of the Company (the "Rights Shares"), at an issue price of S\$3.00 for each Rights Share, on the basis of three Rights Shares for every two existing Shares held by Entitled Shareholders as at the Record Date, fractional entitlements to be disregarded; and
- ii. Up to S\$3,496,128,555 in aggregate principal amount of mandatory convertible bonds (the "Rights MCBs") in the denomination of S\$1.00 for each Rights MCBs, at an issue price of 100 per cent. of the principal amount of the Rights MCBs (the "Issue Price of the Rights MCBs"), on the basis of 295 Rights MCBs for every 100 existing Shares held by Entitled Shareholders as at the Record Date, fractional entitlements to be disregarded.

#### B. Authority be and is hereby given to the Directors to, amongst others, allot and issue:

i. Upon conversion of the Rights MCBs, such number of Rights MCB Conversion Shares as may be required or permitted to be allotted and issued on the conversion of the Rights MCBs, subject to and otherwise in accordance with such terms and conditions of the Rights MCBs, being issued and credited as fully-paid and which rank pari passu in all respects with the then existing Shares, save as may otherwise be provided in the terms and conditions of the Rights MCBs.

The Directors recommend that Shareholders vote in favour of Ordinary Resolution 1



# **Ordinary Resolution 2**

### The Additional Issue Resolution

#### • Authority be and is hereby given to the Directors to, amongst others:

- i. issue up to S\$6.2 billion in aggregate principal amount of mandatory convertible bonds (the "Additional MCBs"), on terms that are substantially similar to that set out in Appendix 2 of the Circular, at any time and upon such other terms and conditions and for such purposes and to such persons as the Directors may in their absolute discretion deem fit (such Additional MCBs to be convertible into new Shares (the "Additional MCB Conversion Shares") at a conversion price (the "Additional MCBs Conversion Price") to be determined by the Directors based on the terms set out in Appendix 2 of the Circular, subject to such adjustments and in accordance with such other terms and conditions as the Directors may in their absolute discretion and from time to time think fit); and
- ii. allot and issue, upon conversion of the Additional MCBs, such number of Additional MCB Conversion Shares as may be required or permitted to be allotted and issued on the conversion of the Additional MCBs, subject to and otherwise in accordance with such terms and conditions of the Additional MCBs, being issued and credited as fully-paid and which rank pari passu in all respects with the then existing Shares, save as may otherwise be provided in the terms and conditions of the Additional MCBs.

### The Directors recommend that Shareholders vote in favour of Ordinary Resolution 2



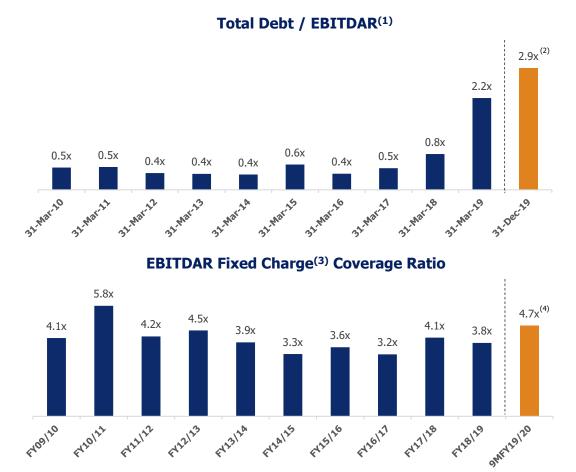


- Aviation Landscape
- 2 Group Snapshot
- **3** Overview of SIA Group
- 4 Summary of Proposed Offering
- 5 Rationale and Use of Proceeds
- 6 Pro Forma Financial Effects
- 7 Indicative Timeline
- B EGM Resolutions

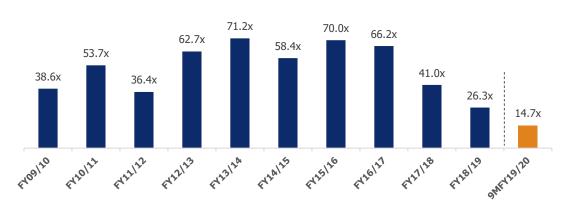
# 9 Appendices



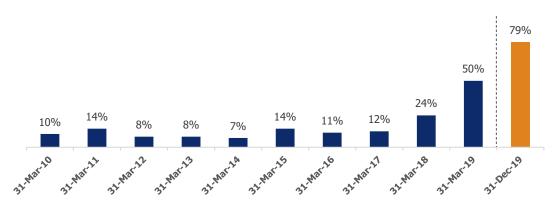
# **Appendix I** Historical Credit Metrics of SIA



**EBITDAR Interest Coverage Ratio** 



**Total Debt / Equity** 



Source: SIA Group annual reports

(1) EBITDAR = Profit for the Financial Year + Taxation + Finance Charges + Depreciation + Amortisation of Intangible Assets + Rentals on Leased Aircraft

- (2) Estimated based on annualised 9MFY19/20 EBITDAR
- (3) Fixed Charges = Finance Charges + Rentals on Leased Aircraft
- (4) Fixed charge for 9MFY19/20 includes depreciation of right-of-use asset of S\$275.7 million



# **Appendix II** Key Terms and Conditions of Additional MCBs

• Shareholders should note that the terms and conditions are subject to finalisation:

Key Terms of Additional MCBs		
Issue Size	Up to approximately S\$6.2 billion	
Issue Price	S\$1.00 for each S\$1.00 in principal amount of the Rights MCBs	
Maturity Date	10 <sup>th</sup> anniversary of the issue date of the Rights MCBs	
Coupon	Zero coupon	
Mandatory Conversion	Mandatory conversion at maturity at Final Accreted Principal Amount	
Final Accreted Principal Amount	An amount calculated on the basis of a 6% annual yield to conversion, compounded on a semi-annual basis	
Conversion Price	Prevailing conversion price of the Rights MCBs at the time the Additional MCBs are issued <sup><math>(1)</math></sup> (subject to adjustments <sup><math>(2)</math></sup> )	

(1) The conversion price will also include any adjustments below the specified threshold which have not been taken into account under the terms of the Rights MCBs

(2) Includes consolidation or subdivision of Shares, capitalisation of profits or reserves, capital distributions, dividends, share repurchases and others



# **Appendix II** Key Terms and Conditions of Additional MCBs (cont'd)

• Shareholders should note that the terms and conditions are subject to finalisation:

Redemption Option	At the option of the Company, in whole or in part, on every 6 <sup>th</sup> month anniversary of the issue date (each a "Semi-Annual Date")		
	If Additional MCBs are redeemed:	Yield to Call (p.a.)	
Redemption Price	Within first four years of issue date (i.e. 8th Semi-Annual Date or earlier)	4.0%	
	Within fifth to seventh year of issue date (i.e. between 9 <sup>th</sup> to 14 <sup>th</sup> Semi-Annual Date, both inclusive)	5.0%	
	From eighth year of issue date onwards (i.e. between 15 <sup>th</sup> to 19 <sup>th</sup> Semi-Annual Date <sup>(1)</sup> , both inclusive)	6.0%	

(1) Subject to the timing of launch of the Additional Issue, 17th – 19th Semi-Annual Date may not be applicable



### Disclaimer

This presentation is not for distribution, directly or indirectly, in or into the United States of America (the "U.S.") and is not an offer of securities for sale in the U.S. or in any other jurisdiction. The Rights, the Rights Shares, the Rights MCBs and the Rights MCB Conversion Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act") or under any securities laws of any state or other jurisdiction of the U.S., and may not be offered, re-sold, allotted, taken up, exercised, pledged, transferred or delivered, directly or indirectly, within the U.S. except pursuant to an applicable exemption from, or a transaction not subject to, the registration requirements of the Securities Act and in compliance with any applicable securities laws of any state or other jurisdiction of the U.S. There will be no public offering of the Rights, the Rights Shares, the Rights MCBs and the Rights MCB Conversion Shares in the U.S. Any public offering of securities to be made in the U.S. will be made by means of a prospectus that may be obtained from the Company and that will contain detailed information about the Company and management, as well as financial statements.

This presentation shall not constitute an offer to sell or a solicitation of an offer to buy shares or other securities, including the Rights, the Rights Shares, the Rights MCBs and the Rights MCB Conversion Shares. This presentation may not be sent to any person or any jurisdiction in which it would not be permissible to deliver the Rights, the Rights Shares, the Rights MCBs and the Rights MCBs and the Rights MCBs conversion Shares or make an offer of the Rights, the Rights Shares, the Rights MCBs and the Rights MCBs and the Rights MCBs and the Rights MCBs and the Rights MCBs conversion Shares and the Rights, the Rights Shares, the Rights Shares, the Rights MCBs and the Rights MCBs conversion Shares into jurisdictions other than Singapore may be prohibited or restricted by law. Persons into whose possession this presentation comes should inform themselves about and observe any such restrictions. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such jurisdiction.



