



# **SIA Group Business Update**

**Q3 FY2022/23 Results  
(Ended 31 December 2022)**

**22 February 2023**

# Group Financial Results

## Key Takeaways

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### **Q3 FY22/23 :**

#### **Record operating profit of \$755 million, an increase of \$77 million from previous quarter**

- Passenger revenue rose \$463 million on the back of record quarterly PLF and RASK
- Cargo revenue fell \$141 million with lower yields partially mitigated by slight uptick in loads
- Fuel cost reduced as fuel prices dropped 13%

#### **Net profit of \$628 million, an increase of \$71 million from previous quarter**

- Better operating performance, net interest income versus net finance charges in previous quarter (+\$71 million), partially offset by a higher tax expense (-\$90 million)

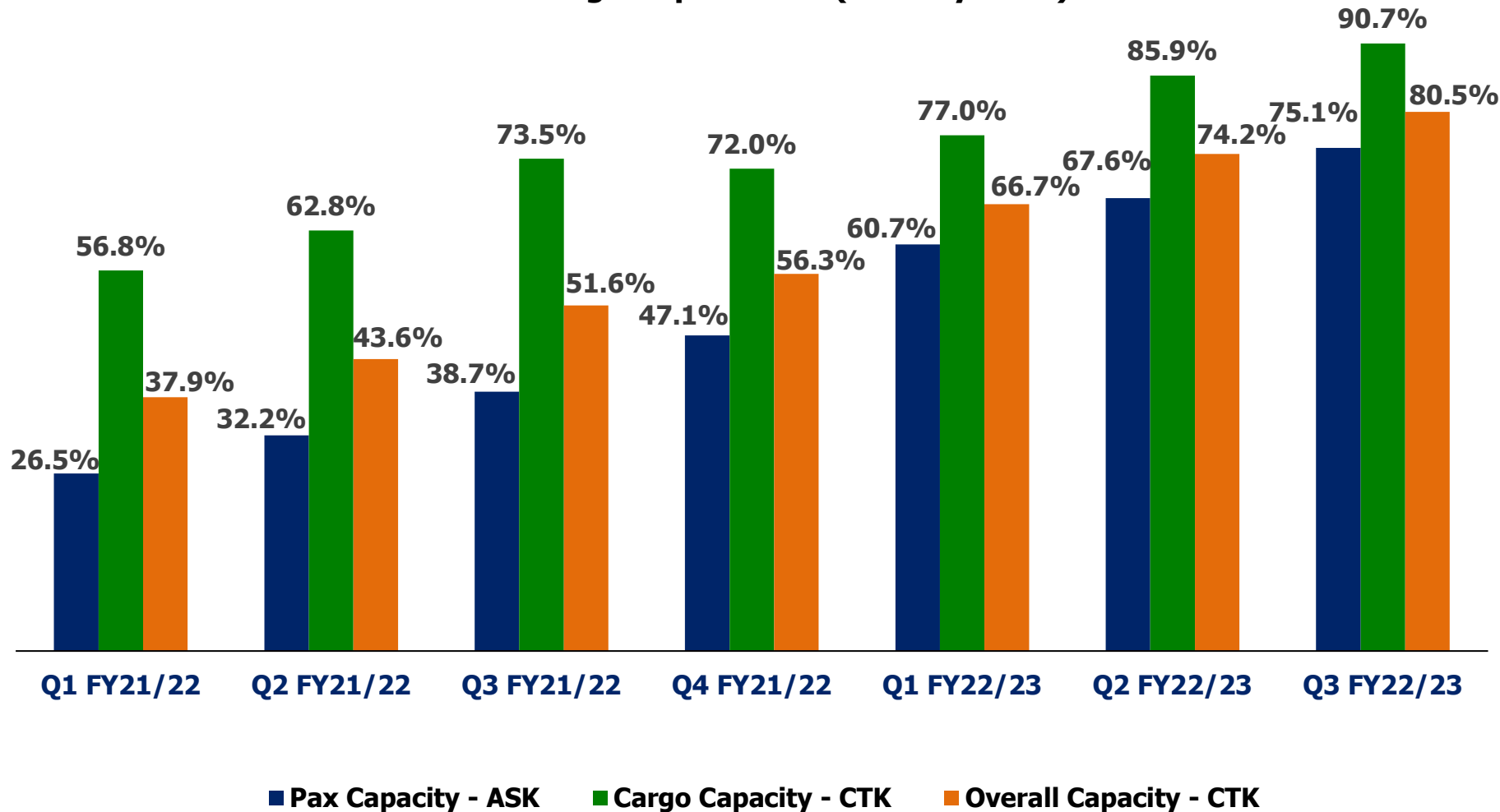
#### **Strong momentum in forward passenger sales for the fourth quarter**

#### **Weaker global demand and increased capacity weigh on the air freight segment**

# Group Operating Statistics

Riding on strong recovery momentum, Group passenger capacity reached 80% of pre-Covid levels in Dec'22

Percentage vs pre-Covid (January 2020)



**ASK**

↑ Q3 QoQ  
 +11.1%

↑ 9M YoY  
 +108.9%

**Overall CTK**

↑ Q3 QoQ  
 +8.5%

↑ 9M YoY  
 +66.4%

# Group Financial Results

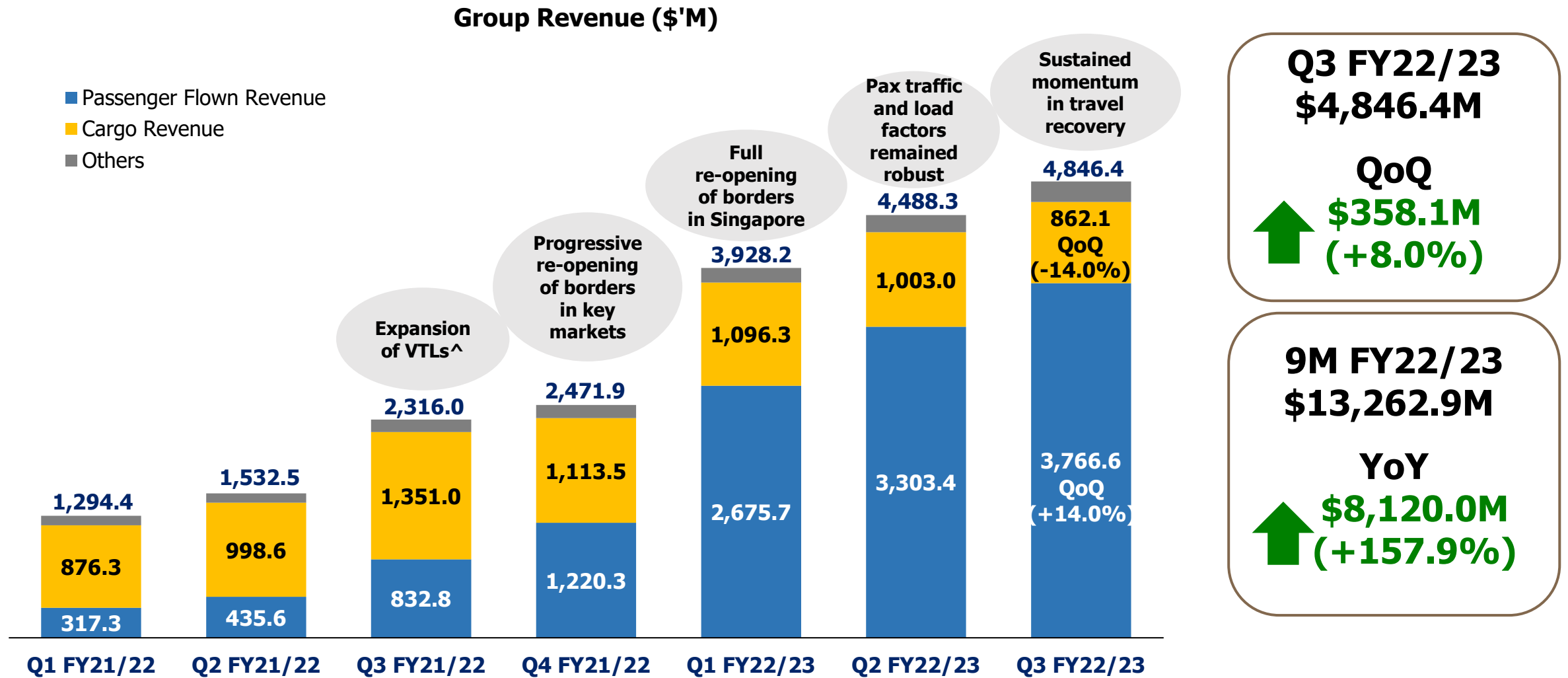
	Q3 FY22/23 (\$'M)	Q2 FY22/23 (\$'M)	Better/ (Worse) (\$'M)	Better/ (Worse) (%)	9M FY22/23 (\$'M)	9M FY21/22 (\$'M)	Better/ (Worse) (\$'M)	Better/ (Worse) (%)
<b>Total Revenue</b>	<b>4,846.4</b>	<b>4,488.3</b>	<b>358.1</b>	<b>8.0</b>	<b>13,262.9</b>	<b>5,142.9</b>	<b>8,120.0</b>	<b>157.9</b>
<b>Total Expenditure</b>	<b>4,091.4</b>	<b>3,810.3</b>	<b>(281.1)</b>	<b>(7.4)</b>	<b>11,273.5</b>	<b>5,686.0</b>	<b>(5,587.5)</b>	<b>(98.3)</b>
-- Net fuel cost	1,333.1	1,423.2	90.1	6.3	4,029.0	1,443.6	(2,585.4)	(179.1)
<i>Fuel cost (before hedging)</i>	<i>1,528.8</i>	<i>1,638.3</i>	<i>109.5</i>	<i>6.7</i>	<i>4,642.0</i>	<i>1,551.2</i>	<i>(3,090.8)</i>	<i>(199.3)</i>
<i>Fuel hedging gain</i>	<i>(195.7)</i>	<i>(215.1)</i>	<i>(19.4)</i>	<i>(9.0)</i>	<i>(613.0)</i>	<i>(107.6)</i>	<i>505.4</i>	<i>469.7</i>
-- Fair value gain on fuel derivatives	-	-	-	-	(0.5)	(78.0)	(77.5)	(99.4)
-- Non-fuel expenditure	2,758.3	2,387.1	(371.2)	(15.6)	7,245.0	4,320.4	(2,924.6)	(67.7)
<b>Operating Profit/(Loss)</b>	<b>755.0</b>	<b>678.0</b>	<b>77.0</b>	<b>11.4</b>	<b>1,989.4</b>	<b>(543.1)</b>	<b>2,532.5</b>	<b>n.m.</b>
<b>Net Profit/(Loss)</b>	<b>628.0</b>	<b>556.5</b>	<b>71.5</b>	<b>12.8</b>	<b>1,554.9</b>	<b>(752.1)</b>	<b>2,307.0</b>	<b>n.m.</b>

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# Group Revenue

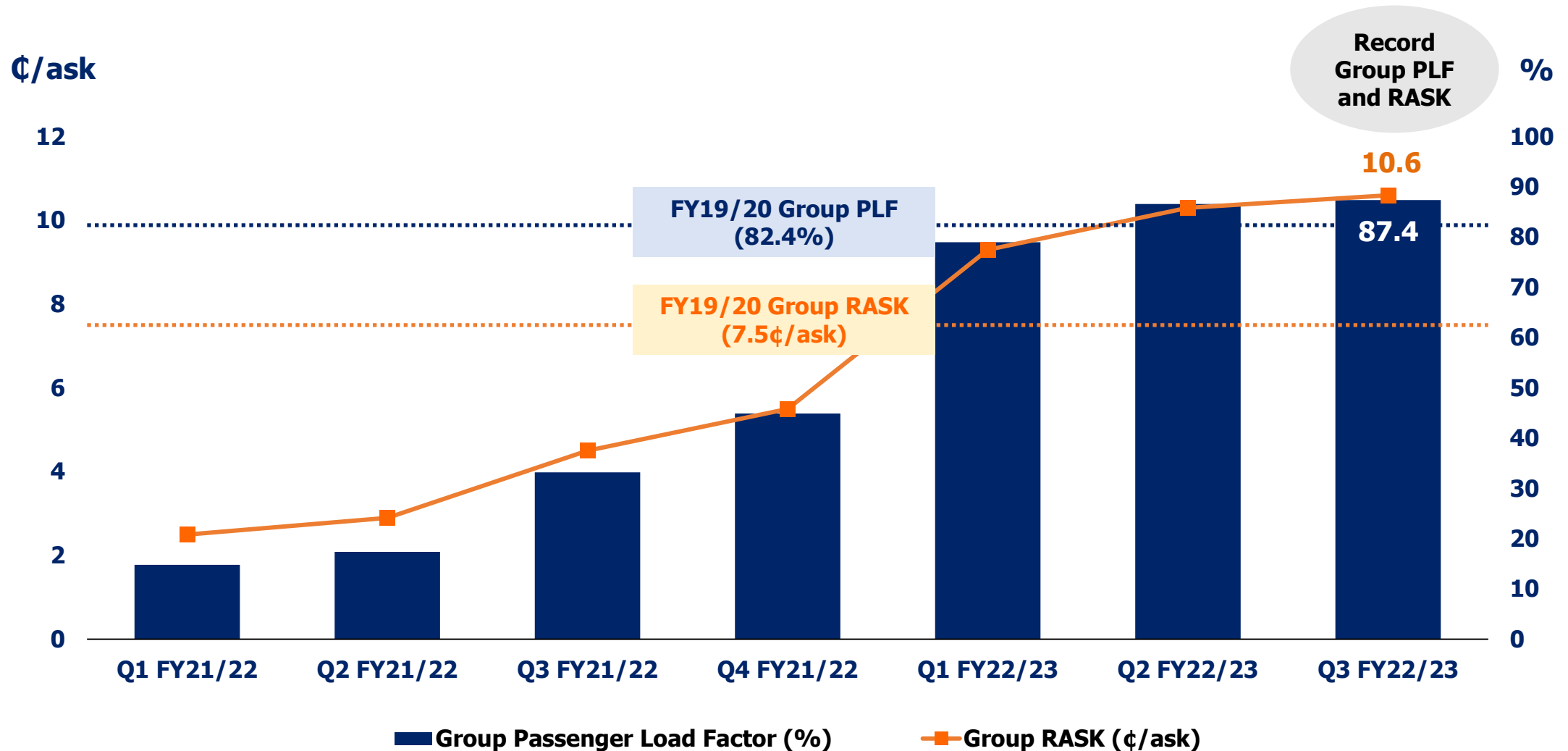
Record quarterly revenue in Q3 driven by sustained momentum in travel recovery



^ VTLs refers to Vaccinated Travel Lanes. Singapore launched its first VTL arrangement in September 2021.

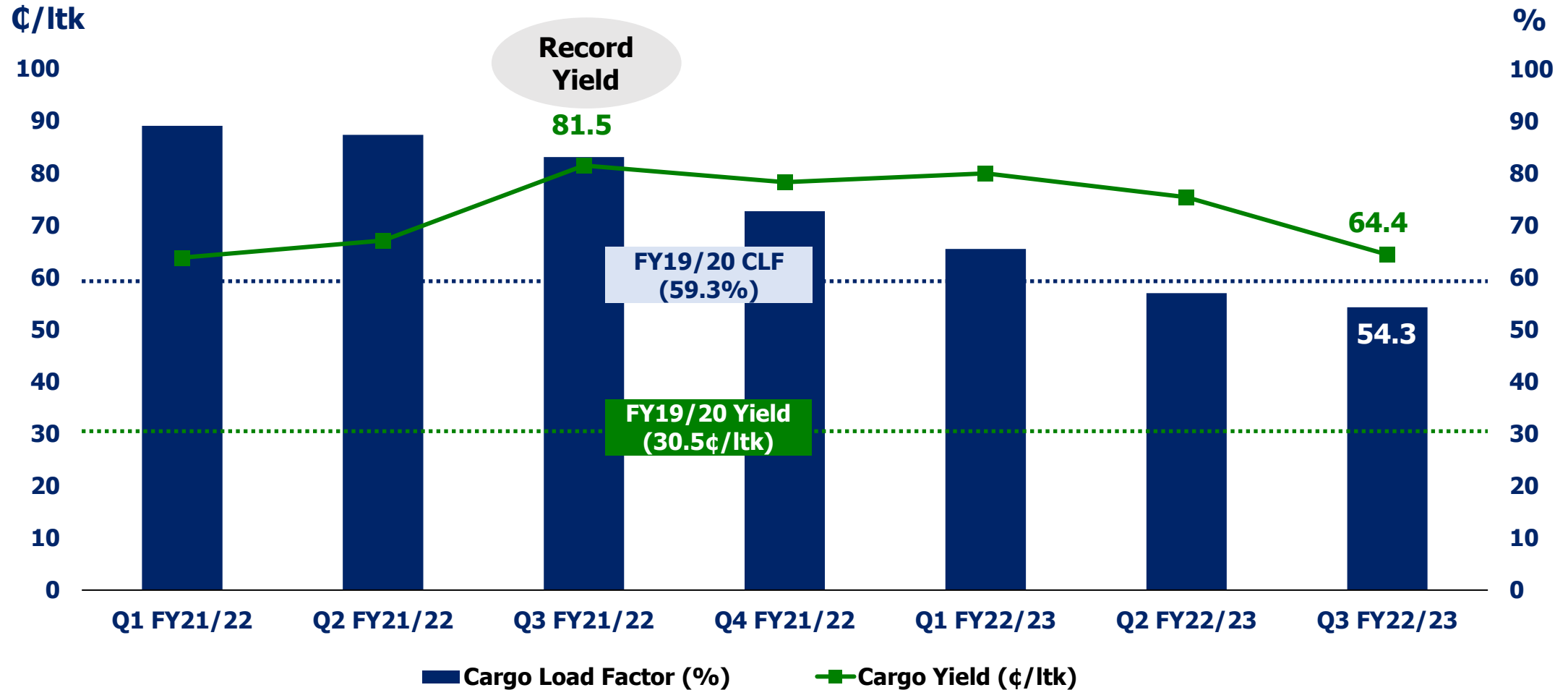
# Group Operating Statistics - Passenger

Strong travel demand across all route regions amid year-end peak, with meaningful recovery on North Asia routes



# Group Operating Statistics - Cargo

Weaker cargo performance as demand softened while bellyhold capacity increased; cargo yields remain elevated



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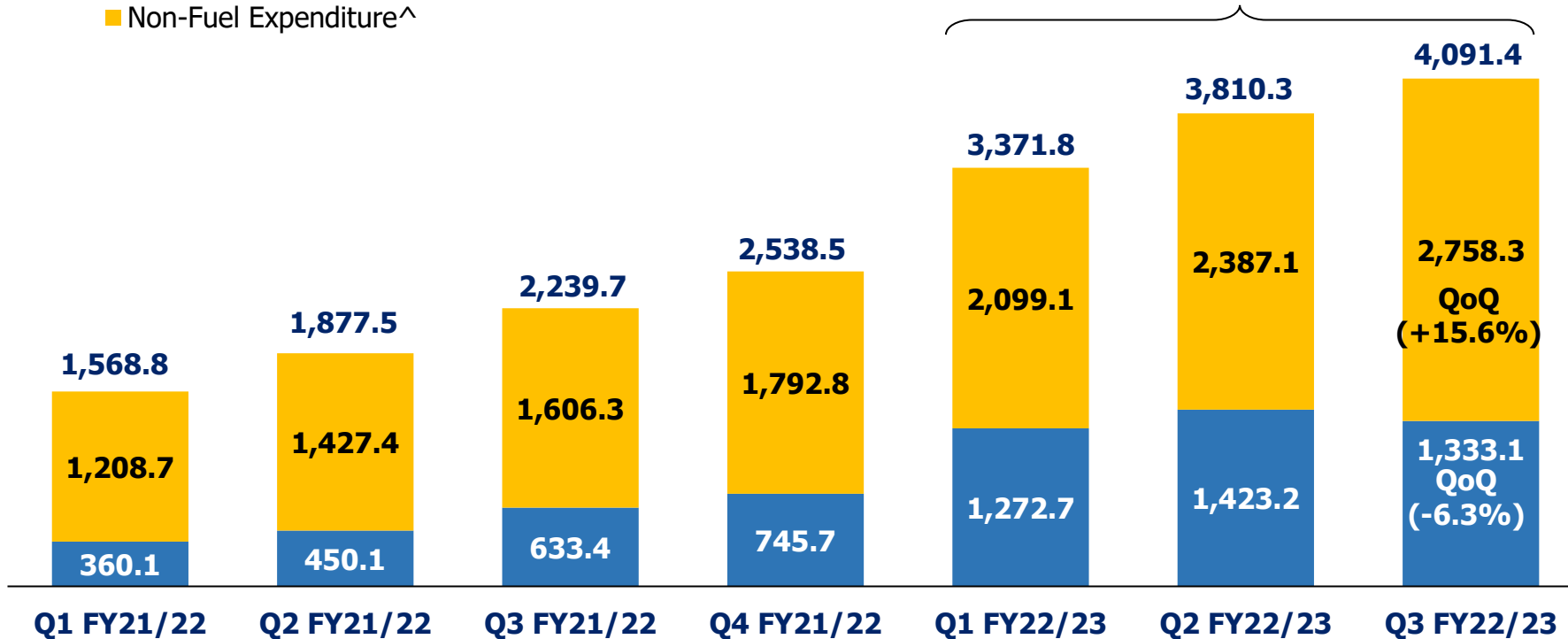
# Group Expenditure

Rise in Q3 non-fuel expenditure driven by higher foreign exchange losses, partially offset by decrease in net fuel cost

## Group Expenditure (\$'M)

9M Net fuel cost : \$4,029.0M (+179.1% YoY)  
 9M Non-fuel expenditure^ : \$7,244.5M (+70.8% YoY)  
 (+67.7%, excluding fair value movements on fuel derivatives)

- Net Fuel Cost
- Non-Fuel Expenditure^



**Q3 FY22/23**  
**\$4,091.4M**

**QoQ**  
**↑ \$281.1M**  
**(+7.4%)**

**9M FY22/23**  
**\$11,273.5M**

**YoY**  
**↑ \$5,587.5M**  
**(+98.3%)**

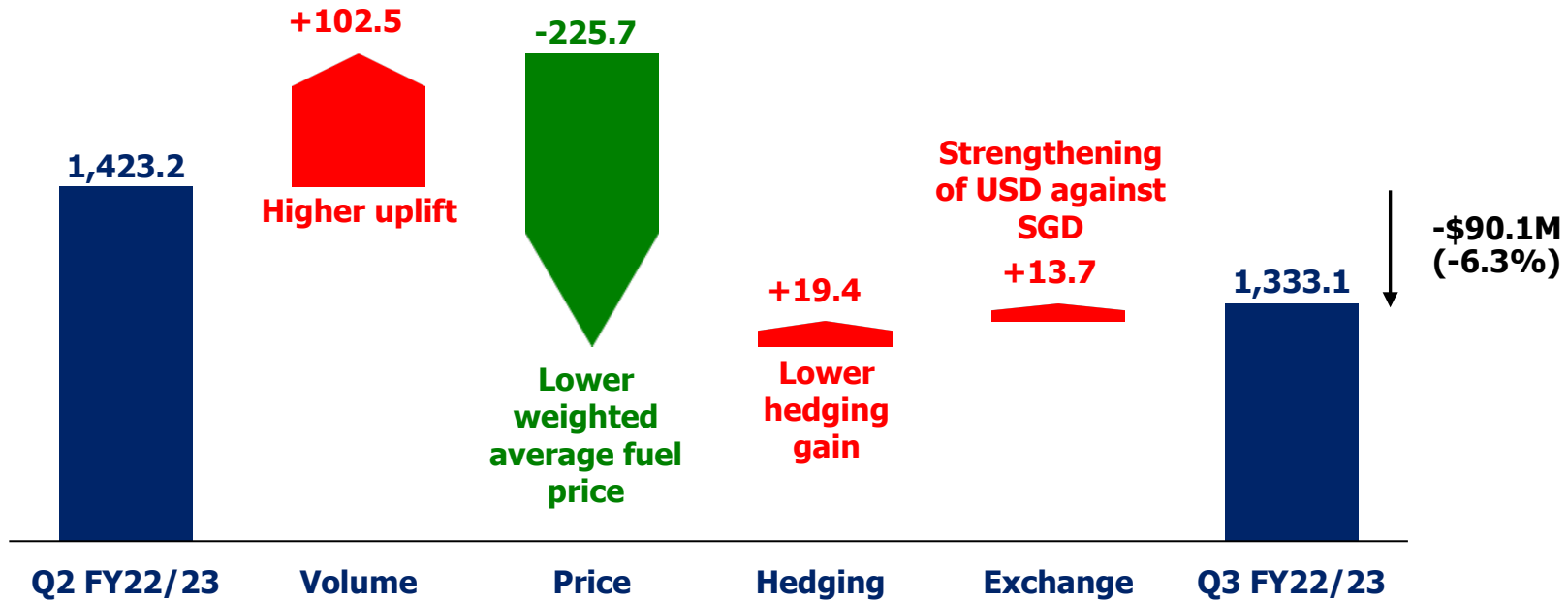
^includes fair value movements on fuel derivatives



# Net Fuel Cost and Fuel Hedging

QoQ decrease driven by a 13% drop in fuel prices, partially offset by higher uplift and lower hedging gain

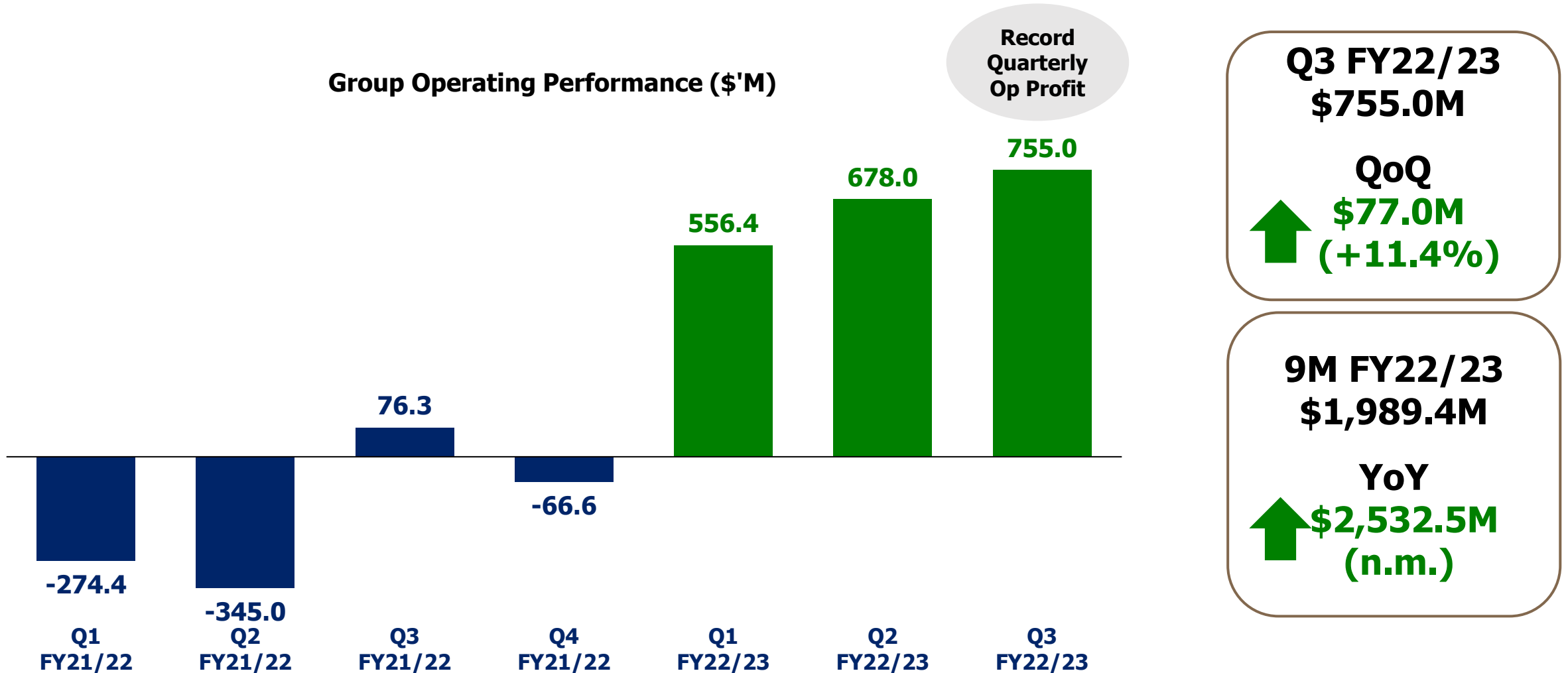
Group Fuel Cost Analysis (\$'M)



USD/BBL	Q2 FY22/23	Q3 FY22/23
Fuel price (before hedging)	147.58	128.49
Fuel price (after hedging)	128.29	112.10

# Group Operating Performance

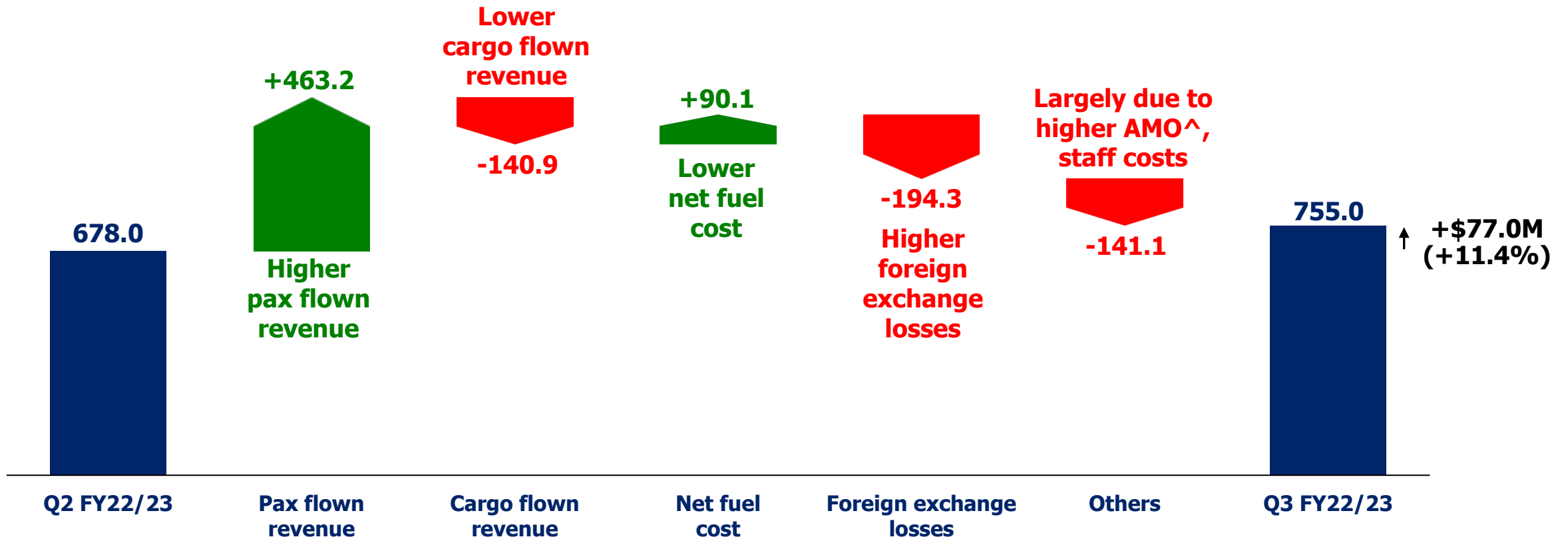
Group operating profit rose for a third consecutive quarter to reach a new record in Q3 FY22/23



# Group Operating Performance (QoQ progression)

Higher pax revenue and lower net fuel cost, partially offset by weaker cargo revenue and higher non-fuel expenditure




## Group Operating Performance (\$'M)



^Aircraft Maintenance and Overhaul

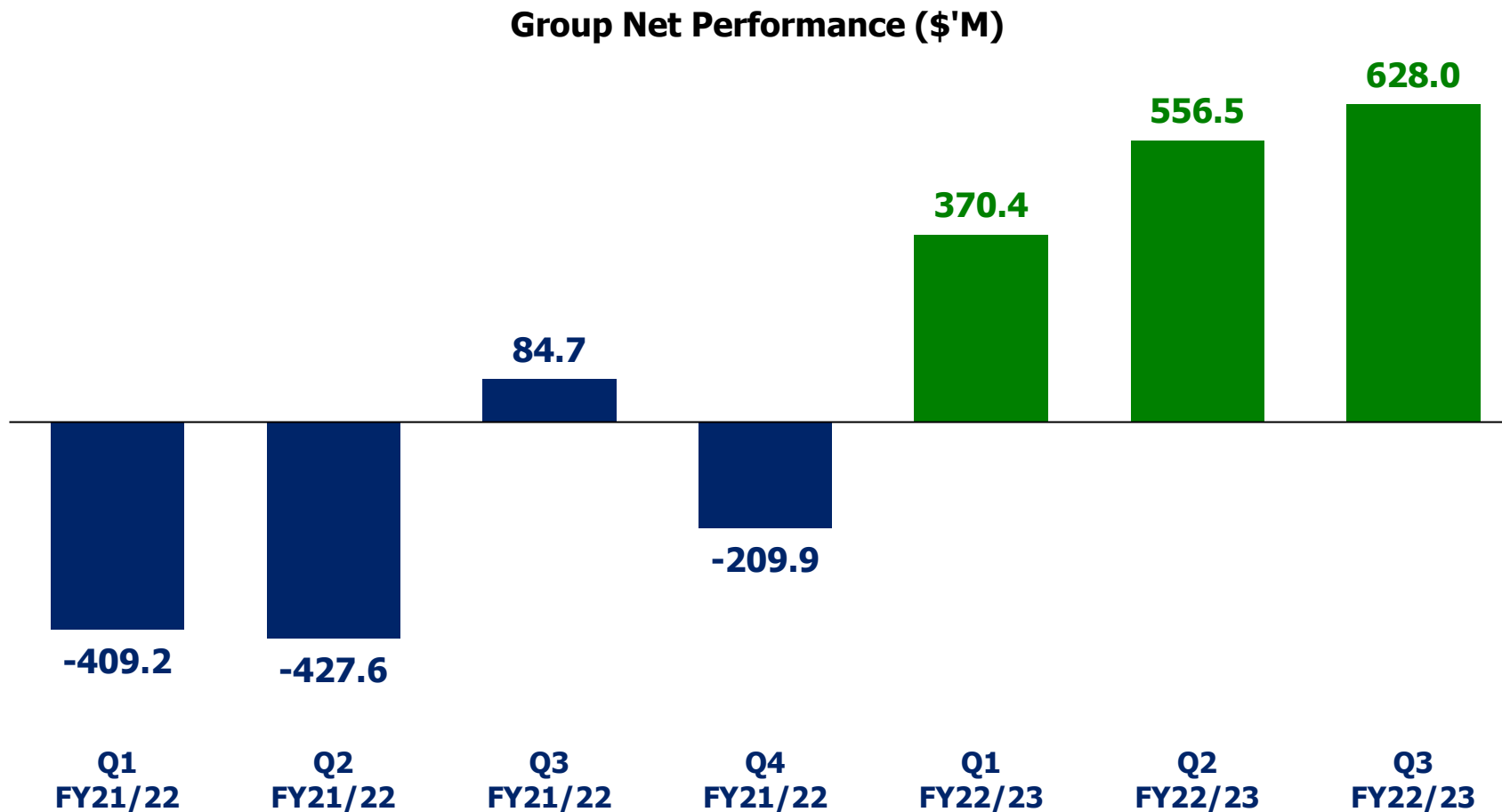
# Operating Results for the Main Companies of the Group

Foreign exchange losses significantly impacted SIA's Q3 performance; record Q3 operating profit for Scoot

		Q3 FY22/23 (\$'M)	Q2 FY22/23 (\$'M)	Better/ (Worse) (\$M)	Better/ (Worse) (%)	9M FY22/23 (\$M)	9M FY21/22 (\$M)	Better/ (Worse) (\$M)	Better/ (Worse) (%)
 <b>SINGAPORE AIRLINES</b>	<b>Full-service carrier</b>	<b>636.0</b>	<b>684.1</b>	<b>(48.1)</b>	<b>(7.0)</b>	<b>1,944.4</b>	<b>(196.5)</b>	<b>2,140.9</b>	<b>n.m.</b>
 <b>scoot</b>	<b>Low-cost carrier</b>	<b>134.9</b>	<b>11.7</b>	<b>123.2</b>	<b>1,053.0</b>	<b>94.7</b>	<b>(319.1)</b>	<b>413.8</b>	<b>n.m.</b>
 <b>SIA ENGINEERING COMPANY</b>	<b>SIAEC Group</b>	<b>(12.5)</b>	<b>(6.8)</b>	<b>(5.7)</b>	<b>(83.8)</b>	<b>(23.3)</b>	<b>(14.6)</b>	<b>(8.7)</b>	<b>(59.6)</b>

## Group Net Performance

QoQ increase driven by better operating performance, net interest income vs net finance charges last quarter, partially offset by higher tax expense



**Q3 FY22/23**  
**\$628.0M**

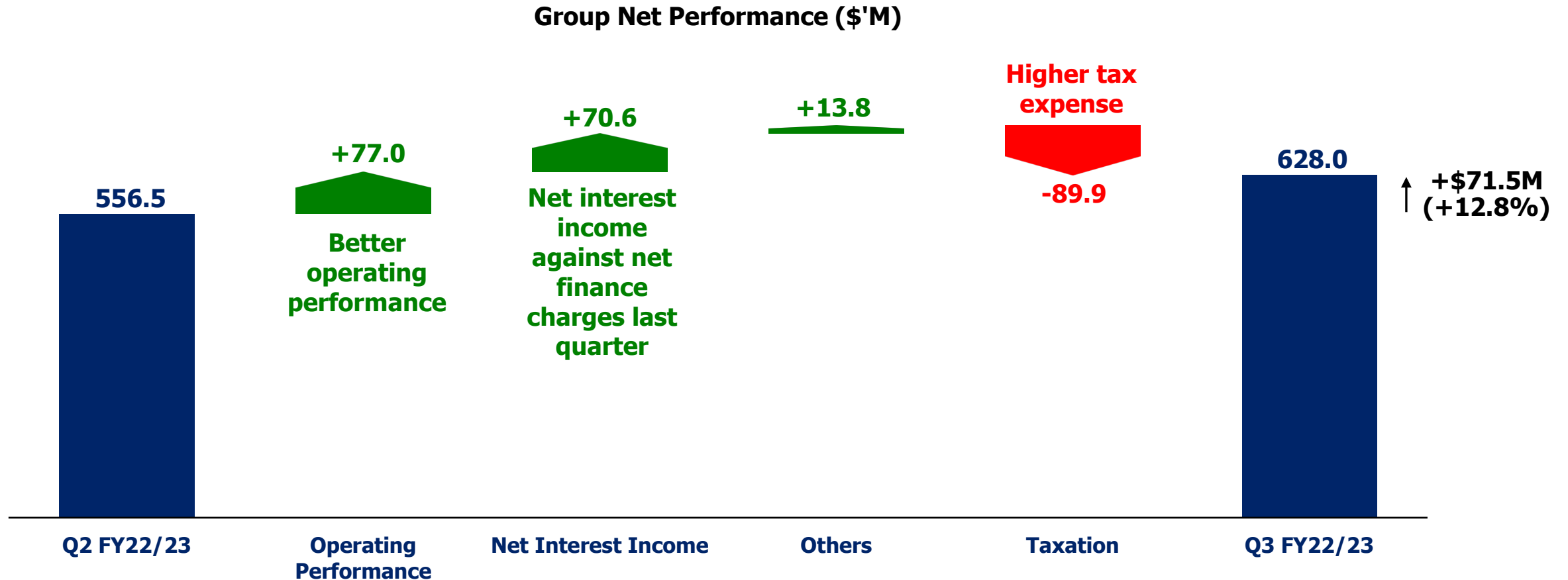
**QoQ**  
**\$71.5M**  
**(+12.8%)**

**9M FY22/23**  
**\$1,554.9M**

**YoY**  
**\$2,307.0M**  
**(n.m.)**

# Group Net Performance (QoQ progression)

QoQ increase driven by better operating performance, net interest income vs net finance charges last quarter, partially offset by higher tax expense



# Group Financial Results

	Q3 FY22/23	Q2 FY22/23	9M FY22/23	9M FY21/22
<b>Earnings / (Loss) per share (cents)</b>				
- <b>Basic</b> <sup>R1</sup>	<b>10.3</b>	<b>8.6</b>	<b>24.5</b>	<b>(13.0)</b>
- <b>Adjusted Basic</b> <sup>R2</sup>	<b>21.1</b>	<b>18.7</b>	<b>52.4</b>	<b>(25.4)</b>
- <b>Diluted</b> <sup>R3</sup>	<b>10.1</b>	<b>8.5</b>	<b>24.2</b>	<b>(13.0)</b>
<b>EBITDA (\$ million)</b> <sup>R4</sup>	<b>1,439.7</b>	<b>1,266.5</b>	<b>3,755.6</b>	<b>921.2</b>
<b>EBITDA margin (%)</b> <sup>R5</sup>	<b>29.7</b>	<b>28.2</b>	<b>28.3</b>	<b>17.9</b>

<sup>R1</sup> Earnings/(Loss) per share (basic) is computed by dividing profit/(loss) attributable to owners of the Company by the weighted average number of ordinary shares in issue less treasury shares, assuming the conversion of all mandatory convertible bonds in accordance with IAS 33 Earnings Per Share.

<sup>R2</sup> Earnings/(Loss) per share (adjusted basic) is computed by dividing profit/(loss) attributable to owners of the Company by the weighted average number of ordinary shares in issue less treasury shares, assuming the redemption of all mandatory convertible bonds.

<sup>R3</sup> Earnings/(Loss) per share (diluted) is computed by dividing profit/(loss) attributable to owners of the Company by the weighted average number of ordinary shares in issue less treasury shares, adjusted for the dilutive effect of the vesting of all outstanding share-based incentive awards granted, in accordance with IAS 33.

<sup>R4</sup> EBITDA denotes earnings before interest, taxes, depreciation, and amortisation.

<sup>R5</sup> EBITDA margin is computed by dividing EBITDA by the total revenue.



# Group Financial Position

	As at 31 December 2022	As at 31 March 2022
<b>Total assets (\$'M)</b>	<b>48,570.4</b>	<b>48,671.0</b>
<b>Total debt (\$'M)</b>	<b>16,052.4</b>	<b>15,694.8</b>
<b>Total cash and bank balances (\$'M)</b>	<b>15,355.3</b>	<b>13,762.7</b>
<b>Total liabilities (\$'M)</b>	<b>28,732.3</b>	<b>25,870.6</b>
<b>Equity attributable to Owners of the Company (\$'M)</b>	<b>19,443.3</b>	<b>22,411.9</b>
<b>Debt : Equity ratio (times)<sup>R6</sup></b>	<b>0.83</b>	<b>0.70</b>
<b>Net Asset Value Per Share (\$) <sup>R7</sup></b>	<b>6.55</b>	<b>7.55</b>
<b>Adjusted Net Asset Value Per Share (\$) <sup>R8</sup></b>	<b>3.64</b>	<b>3.40</b>

<sup>R6</sup> Debt : equity ratio is total debt divided by equity attributable to owners of the Company.

<sup>R7</sup> Net asset value per share is computed by dividing equity attributable to owners of the Company by the number of ordinary shares in issue less treasury shares.

<sup>R8</sup> Adjusted net asset value per share is computed by dividing equity attributable to owners of the Company by the number of ordinary shares in issue less treasury shares, assuming the conversion of all mandatory convertible bonds and convertible bonds.



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